

Pressure Vessel Estimator

JOB DESCRIPTION:

We are looking for an innovative, forward-thinking confident person, with a solid understanding of ASME Sec.VIII Div 1 Code and previous experience with quoting and estimating and who is enthusiastic about being an integral part of our estimating team. This position reports directly to the General Manager.

Responsibilities may include, depending on experience, quoting highly engineered and heavily specified projects from customer's drawings and specifications. SGE has extensive quoting tools which the individual will be trained to use. Individual should have experience reading specifications and taking them into consideration when preparing a quote.

Experience in the Waste Water Treatments, Power, Petrochemical, Food and Beverage, Hydro-Pneumatic, HVAC, Municipal marketplaces is helpful. When asked for pricing this individual must translate a customer's request into a comprehensive, accurate quote while keeping in mind the company's profit targets. Communication with all departments is critical.

JOB RESPONSIBILITIES:

- Provide quick response to customers.
- Interpret customer drawings and specifications to facilitate customer discussions and provide comprehensive accurate quotes.
- Estimate vessels, internal and external components, and painting/lining to meet customer needs and applicable code requirements for manufacture in SGE's Fabrication facility.
- Remain aware of shop capabilities, constraints and material lead times in providing quoted deliver dates to customers.
- As time permits develop business for engineering firms, contractors, distributors and end users within the HVAC, Oil, and Gas, Food and Beverage, and Chemical and Pharmaceutical industries.
- Remain aware of sales opportunities and areas of potential growth utilizing and capturing upon the existing strengths of SGE.

JOB REQUIREMENT:

- Understanding of ASME Sec. VIII Div Code a must.
- Minimum of 2 years sales or estimating experience with ASME pressure vessels and associated equipment.
- Bachelor's degree a plus, with preference to degreed Mechanical/Civil Engineer.
- Strong analytical and organizational skills.
- Solid Word and Excel skills.
- Self starter, motivated, works well under pressure.

COMPENSATION: Commensurate with experience. Competitive benefits offered.